Includes New Color MFPs

STATE OF FLORIDA

Contract #44000000-NASPO-19-ACS
NASPO ValuePoint Master Agreement #140603
Contract Valid 3/9/2020 – 12/31/22

Sharp Contact : Nicole Wronsky
Government & Major Account Manager
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April 2022

NASPO ValuePoint Contract #140603 State of Florida #44000000-NASPO-19-ACS

Sharp's awarded NASPO ValuePoint for Copiers enables our authorized MFP Dealers the ability to offer technology solutions to NASPO ValuePoint Purchasing Entities within the State of Florida. This overview provides a summary and outline of the essential contract functions and various roles and responsibilities.

I) CONTRACT OVERVIEW

A. CONTRACT NUMBER
State of Florida Contract
#44000000-NASPO-19-ACS

B. CONTRACT TERM
3/9/2020 – 12/31/2022

C. GUARANTEED DELIVERY
1. 14 Business Days ARO
2. FOB Destination

D. ORDERING ADDRESS
SHARP ELECTRONICS CORPORATION
c/o (local authorized dealer)
100 Paragon Drive, Box B
Montvale, NJ 07645

Phone: (201) 529-8932
Fax: (800) 245-2815
Email:
snapcustomerservice@sharpsec.com

E. PRIMARY CONTACT
Nicole Wronsky
Government & Major Account Manager
315-382-5000
WronskyN@sharpsec.com

II) CONTRACT SCOPE

USAGE & TERM
State agencies, political subdivisions and other entities located in the State of Florida and authorized by that state's statutes to utilize state contracts with the prior approval of the state's Chief Procurement Officer.

A. AWARDED PRODUCT OFFERINGS
Group A- MFD, A3
Group B - MFD, A4
Group C - Production Equipment
Group D - Single-function Printers
Group F - Scanners
Supplies
Software
MPS

B. OPEN MARKET ITEMS
Sharp may offer Not Specifically Priced (NSP) items that compliment or enhance the Products offered. Not Specifically Priced items may be acquired by a Purchasing Entity under Sharp's Master Agreement but are not listed or priced in Sharp's NASPO ValuePoint Price List. NSP's may include Coin Op equipment, empowering software, etc. NSP items do not include Services. Allowance for NSP items is ultimately the Purchasing Entity's decision and must comply with the signed Participating Addendum.

III) CONTRACT PRICING

A. EQUIPMENT
The basis for NASPO ValuePoint pricing is calculated on a percentage discount from Manufacturer Suggested Retail Price. Mainframe & Accessory discounts may differ.

A. SHIPPING CHARGES

All standard deliveries are F.O.B. destination as freight and handling charges are calculated into the pricing schedules. Portions of an order shipped due to back-orders are shipped at no charge. Expedited shipping charges are additional.

B. PRICING

CEILING PRICING

The contract award is based upon ceiling pricing which may not be exceeded.

IV) ACQUISITION METHODS

A. PURCHASE

B. FINANCING OPTIONS

Financing options may be offered by Sharp authorized dealers to eligible entities. Specific terms should be reviewed and approved by the eligible entity.

Coterminous product accessory additions may be added to existing leased equipment.
- Cost of added accessory should be calculated as follows: Divide the monthly cumulative equipment payment by remaining months on original lease to arrive at the monthly coterminous payment for the accessory.
- Example: Addition of new accessory to 36 month lease after 1 year. Payment calculated as follows: $ 10 x 36 months = $360/24 months = $ 15.

V) ORDER DOCUMENTATION

A. DOCUMENTATION

Purchase Orders must contain the following:
- NASPO ValuePoint #140603 / State of Florida #44000000-NASPO-19-ACS
- Customer Name, Address, Contact, & Phone-Number
- Purchase order amount

B. PAYMENT TERMS

Payment terms: net 30 days

VI) DELIVERY, INSTALLATION, MOVES

DELIVERY
An Equipment Confirmation Form must be completed by Customer and Contractor prior to issuing a purchase order for equipment leases, purchases, or rentals. Acceptance of acquired equipment is evidenced only by a fully executed Equipment Confirmation Form. Customers may utilize the Equipment Confirmation Form to confirm acceptance of Services and Supplies.

EXCESSIVE INSTALLATION
Installing local authorized dealer or Sharp may charge for excessive installation requirements, including rigging, access alterations, and access to non-ground floors via stairs. Any such excessive installation charges must be quoted to the Purchasing Entity prior to the signature of any Order and shall be based on the actual expenditures.

NETWORK INSTALLATION
Network installation includes configuration of the Device for the proper network protocols, and installation of the appropriate print drivers on up to five (5)

computers per device. Requests for network installation on additional devices will be negotiated between the Purchasing Entity and the servicing local authorized dealer or Sharp.

EQUIPMENT MOVES

Cost for equipment moves is dependent upon the distance of the move and the size of unit. Moves within the same building are provided at no charge. All other equipment moves will be negotiated and a cost estimate will be provided to the requesting Purchasing Entity. A flat rate plus per mile fee will apply.

CUSTOMER TRAINING

Local authorized dealer or SBS location will provide a minimum of one (1) hour on-site initial training for non-drop-shipped equipment within ten (10) days of the request made to the Purchasing Entity. Additional training will be negotiated, and a cost estimate will be provided to the requesting Purchasing Entity.

VII) SERVICE PROVISIONS

A. WARRANTIES & DOWNTIME

WARRANTY

Standard warranty is 90-days for all products offered, beginning with the date of acceptance of delivery. In addition, Sharp provides a Three-Year Performance Guarantee for all orders placed under Sharp's NASPO Value Point Master Agreement and all Participating Addenda.

REPLACEMENT OF EQUIPMENT

In addition to our standard 90-day product warranty, Sharp Electronics will provide NASPO ValuePoint Purchasing Entities a Three-Year Performance Guarantee. If the MFP is not performing within the machine's design specifications and cannot be repaired by the Authorized Sharp Dealer and Sharp Service Technician, Sharp will replace the equipment with a like model with comparable features at no additional cost.

The 3-Year Performance Guarantee begins at the date of installation. All equipment must be maintained under a full-Service Maintenance Agreement with a Sharp Authorized Dealer or SBS, and operated using only genuine Sharp supplies and parts.

This guarantee applies to all products procured through and billed under the NASPO ValuePoint contract and is not applicable to equipment that has been damaged by accident or misuse, including improper voltage. If it is determined that the equipment was maintained using other than genuine Sharp supplies and parts, the 3-Year Performance Guarantee will no longer be valid.

LOANERS

If any Device is inoperable for two (2) Business Days, due to equipment malfunction, as reasonably determined by Sharp, the local authorized dealer or SBS location shall provide the Purchasing Entity a loaner device of similar speed and capabilities until such time as the inoperable device is operable.

B. SERVICE / MAINTENANCE

Service / Maintenance pricing shall remain firm for the initial term of the agreement. *For lease and rental Equipment*, the Maintenance term is equal to the term of the lease or rental (12, 18, 24, 36, 48, 60 months). *For Purchased Equipment*, the initial term is whatever period of time the Purchasing Entity elects, as long as it does not exceed 60 months on Group A, B, D and F and 84 months on Group C Devices.

If a Purchasing Entity wishes to renew a Maintenance Agreement for Equipment acquired under this NASPO ValuePoint Master Agreement, then Sharp, the local authorized dealer or SBS location may negotiate new pricing. This pricing shall not exceed this Master Agreement Pricing

C. SERVICE ZONES

STANDARD URBAN SERVICE
Service rates are calculated based on service zones. Standard Urban Service applies to units located within 60 miles from a service provider.

RURAL SERVICE
For units located 60 miles+ from a service provider, additional rates may apply.

D. SERVICE ESCALATION

If the Equipment has been at the Purchasing Entity's location for more than five (5) years, then Service / Maintenance pricing shall not exceed 107% of the Service and Supply pricing in the Master Agreement for years 5 through 7, and 110% for years 8 and beyond.

VIII) MANAGED PRINT SERVICES
OVERVIEW
The main components of an MPS engagement are needs assessment, selective or general replacement of devices, and the service, parts and supplies needed to operate the new and/or existing devices.

HOURLY SERVICES
Local authorized dealer or Sharp SBS location may offer consulting, project management, change management plans, and other staffed services which meet customer needs.

STATEMENT OF WORK
MPS engagements shall require the local authorized dealer or SBS location and the Purchasing Entity to complete a detailed statement of work, which must be approved by both parties prior to the initiation of any engagement.

IX) SERVICE BILLING

PURCHASED / FINANCED EQUIPMENT
Participating Entities must maintain a Maintenance Agreement on all financed equipment.

X) END OF TERM RELATED ISSUES

END OF LIFE
Sharp's End-Of-Lease feature is standard on all advanced series MFPs. This feature ensures that all data is overwritten before returning, or relinquishing control of the MFP. After the erasing process is completed, the MFP will be rebooted automatically and a completion report can be printed.

HARD DRIVE REMOVAL / REPLACEMENT
As directed, the authorized servicing dealer will remove the hard drive upon written direction from the Purchasing Entity.

The hard drive will be provided to the Purchasing Entity for their disposal. The cost of hard drive removal and replacement is $350 per device.

XI) CONTRACT DOCUMENTATION

Contract pricing and information is provided on Sharp's customized NASPO ValuePoint website.

SHARP

MFP Pricing & Descriptions

SHARP

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
COPIERS/PRINTERS			
MX-M2651	**26 PPM B&W Workgroup Document System**	**$6,605.00**	**$2,047.55**
MX-M3051	**30 PPM B&W Workgroup Document System**	**8,105.00**	**2,512.55**
MX-M3551	**35 PPM B&W Workgroup Document System**	**10,000.00**	**3,100.00**
MX-M4051	**40 PPM B&W Workgroup Document System**	**10,525.00**	**3,262.75**
MX-M5051	**50 PPM B&W Workgroup Document System**	**11,315.00**	**3,507.65**
MX-M6051	**60 PPM B&W Workgroup Document System**	**13,160.00**	**4,079.60**
MX-M3071S	**30 PPM B&W Workgroup Document System**	**9,555.00**	**2,962.05**
MX-M3571S	**35 PPM B&W Workgroup Document System**	**11,445.00**	**3,547.95**
MX-M4071S	**40 PPM B&W Workgroup Document System**	**13,000.00**	**4,030.00**
MX-M5071S	**50 PPM B&W Workgroup Document System**	**13,420.00**	**4,160.20**
MX-M6071S	**60 PPM B&W Workgroup Document System**	**17,370.00**	**5,384.70**
AR-SU1	Stamp Unit	190.00	100.70
MX-60ABD	Deluxe Copier Cabinet	280.00	148.40
MX-AMX2L	Sharp OSA Application Communication Module (Essentials Versions Only)	365.00	273.75
MX-AMX3L	Sharp OSA External Accounting Module (Essentials Versions Only)	200.00	150.00
MX-DE25N	1 x 550 Sheet Paper Feed Desk Unit	930.00	492.90
MX-DE26N	2 x 550 Sheet Paper Feed Desk Unit	1,190.00	630.70
MX-DE27N	3 x 550 Sheet Paper Feed Desk Unit	1,655.00	877.15
MX-DE28N	550+2100 Sheet Tandem Paper Drawer	2,105.00	1,115.65
MX-DE29N	1 x 550-sheet Paper Drawer (wheelchair access)	930.00	492.90
MX-EB18	Wireless LAN Adaptor (Essential Versions Only and "S" models)	420.00	273.00
MX-EB19L	Compact PDF Compression Kit (Essential Versions Only)	600.00	390.00
MX-EB20L	OCR Expansion Kit (Essential Versions Only)	300.00	195.00
MX-FN27N	Inner Finisher 50 Sheet Stapler (500 Sheet Capacity)	2,105.00	1,115.65
MX-FN28	1K Stacking Finisher (requires RB25N)	2,735.00	1,449.55
MX-FN29	1K Saddle Finisher (requires RB25N)	3,210.00	1,701.30
MX-FN30	3K Stacking Finisher (requires RB25N)	3,210.00	1,701.30
MX-FN31	3K Saddle Finisher (requires RB25N)	6,315.00	3,346.95
MX-FR64U	Data Security Kit (Commercial Version)	440.00	286.00
MX-FWX1L	Internet Fax Kit	570.00	302.10
MX-FX15	Facsimile Expansion Kit	1,430.00	757.90
MX-LC17N	3,000 Sheet Large Capacity Tray (requires DE25N/DE26N/DE27N/DE28N) (Not compatible with 60ABD or DE29)	1,655.00	877.15
MX-LT10	Long Paper Tray (for use with Banner Paper)	220.00	116.60
MX-PF10	Bar Code Font Kit	660.00	349.80
MX-PK13L	Post Script Expansion Kit (Essentials Versions Only)	780.00	585.00
MX-PN14B	3 Hole Punch Module for FN27N	775.00	410.75
MX-PN15B	3 Hole Punch Module for FN28/29	775.00	410.75
MX-PN16B	3 Hole Punch Module for FN30/31	775.00	410.75
MX-PU10L	Direct Print Expansion Kit (Essentials Versions Only)	1,000.00	650.00
MX-RB25N	Paper Pass Unit (required with FN28/29/30/31)	470.00	249.10
MX-TR19N	Exit Tray Unit (right side)	170.00	90.10
MX-TR20N	Job Separator	60.00	31.80
MX-TU16	Center Exit Tray Unit (required if Finisher not installed)	85.00	45.05
MX-UT10	Utility Table	170.00	90.10
AR-D5133NT	15 AMP Power Filter	180.00	117.00

SHARP

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-M7570	**75 PPM Monochrome Workgroup Document System**	**$29,105.00**	**$9,022.55**
MX-LC18	3,500-sheet Large Capacity Cassette (Letter)	1,655.00	877.15
MX-LC19	3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal, Ledger or 12" x 18")	3,210.00	1,701.30
MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	220.00	116.60
MX-FN33	Inner Finisher (requires MX-RB24) (No Hole Punch Capability)	1,985.00	1,052.05
MX-FN34	3K Stacking 65-sheet Staple Finisher (requires MX-RB26)	3,210.00	1,701.30
MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB26)	6,315.00	3,346.95
MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB26 and MX-RB27)	7,945.00	4,210.85
MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity (requires MX-RB26 and MX-RB27)	11,285.00	5,981.05
MX-CF11	2 Tray Inserter Unit (requires MX-RB26 and RB27 (requires MX-RB13 or MX-FD10 if connecting directly to an MX-FN21 or MX-FN22)	4,065.00	2,154.45
MX-FD10	Multi-folding Unit (requires MX-RB26 and MX-RB27; and MX-FN21 or MX-FN22)	16,525.00	8,758.25
MX-RB13	Relay Unit (required with MX-CF11 inserter except when configured with MX-FD10)	1,200.00	636.00
MX-RB24	Paper Pass Unit (required with FN33)	470.00	249.10
MX-RB26	Paper Pass Unit (required for all configurations with external finishers)	470.00	249.10
MX-RB27	Curl Correction Unit (required for MX-FN21 and MX-FN22)	1,200.00	636.00
MX-TM10	Trimmer Unit (Optional with MX-FN22 Saddle Finisher)	7,055.00	3,739.15
MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	995.00	527.35
MX-PN16B	3-Hole Punch Unit (for use with MX-FN34 and MX-FN35)	775.00	410.75
MX-TR21	Right Side Exit Tray	170.00	90.10
MX-TU15	Center Exit Tray (required if no finishing options are selected)	85.00	45.05
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	190.00	100.70
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FX15	Fax Expansion Kit	1,430.00	757.90
MX-FWX1L	Internet Fax (i-Fax) Expansion Kit	570.00	302.10
MX-FR60U	Data Security Kit (Commercial version)	440.00	286.00
AR-D5133NT	15 AMP Power Filter MX-FN21, MX-FN22	180.00	117.00
AR-D5143NT	20 AMP Power Filter	205.00	133.25

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-M905	**90-PPM High Speed Monochrome Digital Document System**	**38,945.00**	**12,851.85**
MX-LC12	3,500-sheet Large Capacity Cassette	1,655.00	877.15
MX-LCX3N	3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal or Ledger)	3,210.00	1,701.30
MX-LC13N	5,000-sheet Large Capacity 2-Drawer Air Feed Tray (Letter, Letter-R, Legal or Ledger; requires MX-RB16) (If connecting 2 MX-LC13N's- MX-RB17 also req'd)	7,055.00	3,739.15
MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB18)	7,945.00	4,210.85
MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB18)	11,285.00	5,981.05
MX-FN30	3K Stacking Finisher	3,210.00	1,701.30
MX-FN31	3K Saddle Finisher	6,315.00	3,346.95
MX-MF11	500 Sheet Multi- Bypass Tray (requires MX-LC13N Large Capacity Tray and not compatible with the standard MFX1 100 Sheet Multi-Bypass Tray. MFX1 must be removed prior to installing this piece)	1,855.00	983.15
MX-FD10	Multi-folding Unit (requires MX-RB18; and MX-FN21 or MX-FN22)	16,525.00	8,758.25
MX-RB13	Relay Unit (required for MX-GBCX2, or if connecting an MX-FN21/FN22 directly to an MX-CF11)	1,200.00	636.00
MX-RB16	LCT Mounting Kit (required for MX-LC13N)	370.00	196.10
MX-RB18	Curl Correction Unit (required for MX-FN21, MX-FN22)	1,200.00	636.00
MX-TM10	Trimmer Unit (Optional with MX-FN22 Saddle Finisher)	7,055.00	3,739.15
MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	995.00	527.35
MX-PN16B	3 Hole Punch Module for FN30/31	775.00	410.75
MX-SL10N	Status Indicator	710.00	376.30
MX-CF11	2 Tray Inserter Unit (requires MX-RB18; requires MX-RB13 or MX-FD10 if connecting directly to an MX-FN21 or MX-FN22; requires an MX-FN21 or MX-FN22 if not connecting directly to a MX-GBCX2)	4,065.00	2,154.45

SHARP

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$190.00	$100.70
MX-PU10L	Direct Print Expansion Kit	1,000.00	650.00
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FWX1L	Internet Fax (i-Fax) Expansion Kit	570.00	302.10
MX-FX15	Fax Expansion Kit	1,430.00	757.90
MX-FR54U	Data Security Kit	775.00	503.75
MX-GBCX2	GBC SmartPunch ProTM (requires MX-RB13)	18,540.00	9,826.20
MX-GBC03	3-Hole Die Set	1,060.00	561.80
MX-GBC11	11-Hole VeloBind Set	1,260.00	667.80
MX-GBC19	19-Hole CombBind Die Set	1,260.00	667.80
MX-GBC21	21-Hole WireBind Die Set	1,260.00	667.80
MX-GBC32	32-Hole WireBind Die Set	1,260.00	667.80
MX-GBC44	44-Hole Color Coil Die Set	1,260.00	667.80
MX-GBC32PRO	32-Hole ProClick Die Set	1,260.00	667.80
MX-GBC51	GBC 19-Hole DuraGlide Heavy Duty Plastic Comb Die Set (rectangular / letter)	4,320.00	2,289.60
MX-GBC52	GBC 44-Hole DuraGlide Heavy Duty Die Set (round / letter)	4,080.00	2,162.40
MX-GBC53	GBC 3-Hole DuraGlide Heavy Duty Die Set (round / letter)	2,400.00	1,272.00
AR-D5133NT	15 AMP Power Filter MX-FN21, MX-FN22, MX-LC13N	180.00	117.00
MX-E524ZNT	208-240V/20A Next Gen PCS Power Filter	320.00	208.00

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-M1056	**105 PPM High Speed Monochrome Document System**	**44,250.00**	**14,602.50**
MX-M1206	**120 PPM High Speed Monochrome Document System**	**55,900.00**	**18,447.00**
MX-LC12	3,500-sheet Large Capacity Cassette (Letter; requires MX-MFX1)	1,655.00	877.15
MX-LC13N	5,000-sheet Large Capacity 2-Drawer Air Feed Tray (Letter, Letter-R, Legal or Ledger; requires MX-RB16)	7,055.00	3,739.15
MX-MFX1	100-sheet Multi-bypass Tray (for machine)	1,545.00	818.85
MX-MF11	500-sheet Multi-bypass Tray (requires MX-LC13N)	1,855.00	983.15
MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB18)	7,945.00	4,210.85
MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB18)	11,285.00	5,981.05
MX-CF11	2-tray Inserter Unit (requires optional equipment - please refer to Configuration Chart)	4,065.00	2,154.45
MX-FD10	Multi-folding Unit (requires MX-RB18, and MX-FN21 or MX-FN22)	16,525.00	8,758.25
MX-RB13	Relay Unit (requires optional equipment - please refer to Configuration Chart)	1,200.00	636.00
MX-RB16	LCT Mounting Kit (required for MX-LC13N)	370.00	196.10
MX-RB17	LCT Tandem Connecting Kit (required for connecting 2 MX-LC13Ns)	2,105.00	1,115.65
MX-RB18	Curl Correction Unit (required for MX-FN21, MX-FN22)	1,200.00	636.00
MX-TM10	Face Trimmer Unit (requires MX-FN22)	7,055.00	3,739.15
MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	995.00	527.35
MX-GBCP3	GBC SMARTPUNCH PLUS	18,750.00	9,937.50
MX-GBCP19	GBC Comb Bind Die (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP51HD	GBC Comb Bind HD Die (for GBC SmartPunch Plus)	4,325.00	2,292.25
MX-GBCP32SQ	GBC Twin Loop Die 32 SQ (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP21SQ	GBC Twin Loop Die 21 SQ (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP32RND	GBC Twin Loop Die 32 RND (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP21RND	GBC Twin Loop Die 21 RND (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP44RND	GBC Color Coil Die 44 RND (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP52HD	GBC Color Coil Die 44 RND HD (for GBC SmartPunch Plus)	4,100.00	2,173.00
MX-GBCP44OVL	GBC Color Coil Die 44 OVL (for GBC SmartPunch Plus)	3,150.00	1,669.50
MX-GBCP11	GBC Velobind Die 11 Hole (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP03	GBC 3-Hole Punch Die (for GBC SmartPunch Plus)	1,350.00	715.50
MX-GBCP53HD	GBC 3-Hole Punch Die HD (for GBC SmartPunch Plus)	2,500.00	1,325.00
MX-GBCP357	GBC 3/5/7-Hole Punch Die (for GBC SmartPunch Plus)	1,350.00	715.50

April 2022

SHARP

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-GBCPCR	GBC Creasing Die (for GBC SmartPunch Plus)	$3,900.00	$2,067.00
MX-GBCPPF12	GBC Perforation Die 12 TPI (for GBC SmartPunch Plus)	3,400.00	1,802.00
MX-GBCPPF9	GBC Perforation Die 9 TPI (for GBC SmartPunch Plus)	3,400.00	1,802.00
MX-SL10N	Status Indicator	710.00	376.30
MX-BM50	Plockmatic Booklet Maker (requires MX-FN21 and MX-PCB50)	20,315.00	10,766.95
MX-TM50	Plockmatic Face Trimmer Module	14,210.00	7,531.30
MX-FD50	Plockmatic Square Fold Module (requires MX-TM50)	14,210.00	7,531.30
MX-CF50	Plockmatic Cover Feeder	5,475.00	2,901.75
MX-XB50	Plockmatic Rail Unit	525.00	278.25
MX-PCB50	Plockmatic Interface Kit (required for MX-BM50)	105.00	55.65
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	190.00	100.70
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FR66U	Data Security Kit (Commercial version)	775.00	503.75
MX-PE16	Fiery Print Server (requires MX-PX16)	9,900.00	6,435.00
MX-PX16	Fiery Interface Kit (required for MX-PE16)	3,475.00	2,258.75
MX-PEFIS	Fiery Impose Software	3,400.00	2,550.00
MX-PEFC	Fiery Compose Software	1,550.00	1,162.50
MX-PEIC	Fiery Impose + Fiery Compose Software Bundle	4,330.00	3,247.50
MX-PEJM1	Fiery JobMaster Software (includes MX-PEJMM 1-year SMSA)	6,240.00	4,680.00
MX-PEJI1	Fiery JobMaster + Fiery Impose Software Bundle (includes MX-PEJIM 1-year SMSA)	8,810.00	6,607.50
MX-PEAAEP	Adobe Acrobat Pro 2017 + Enfocus PitStop Edit 2019 (for use with Fiery Impose/Compose/JobMaster Software)	670.00	502.50
MX-PEJF1	Fiery JobFlow Software (includes MX-PEJFM 1-year SMSA)	8,140.00	6,105.00
MX-PESP3	EFI ES-3000 Spectrophotometer	1,855.00	1,391.25
MX-PEHD16	EFI REMOVABLE HDD FOR MX-PE16	2,680.00	1,420.40
MX-PEIVB	IMAGE VIEWER (B/W)	3,400.00	2,550.00
MX-PEJMM	Fiery JobMaster 1-year Software Mtn and Support Agreement (SMSA) (available for MX-PEJM1)	1,370.00	1,027.50
MX-PEJIM	Fiery JobMaster + Impose 1-year Software Mtn and Support Agreement (SMSA) (available for MX-PEJI1)	1,895.00	1,421.25
MX-PEJFM	Fiery JobFlow 1-year Software Mtn and Support Agreement (SMSA) (available for MX-PEJF1)	1,895.00	1,421.25
AR-D5133NT	15 AMP Power Filter MX-FN21, MX-FN22, MX-LC13N	180.00	117.00
MX-E524ZNT	208-240V/20A Next Gen PCS Power Filter	320.00	208.00

Neo IT2 Series

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-C303WH	**30 PPM B&W / Color - Desktop Color Workgroup Document System**	**5,355.00**	**2,195.55**
MX-C304WH	**30 PPM B&W / Color - Desktop Color Workgroup Document System**	**6,250.00**	**2,562.50**
MX-DS22N	Stand High (for use with Base unit or up to 2 CS14N)	280.00	148.40
MX-DS23N	Stand Low (for use with 3 or 4 CS14N)	180.00	95.40
MX-CS14N	600 sheet paper feeder (Max 4 Cassettes)	255.00	135.15
MX-XB19	Anti Tip Kit Recommended with DS22N+2CS14N or DS23N+4 CS14N	115.00	60.95
MX-FR61U	Data Security	605.00	393.25
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FWX1L	Internet Fax	570.00	302.10
MX-AMX2L	Sharp OSA Application Communication Module (C303W)	365.00	273.75
MX-AMX3L	Sharp OSA External Accounting Module (C303W)	200.00	150.00
MX-EB19L	Compact PDF Compression Kit (C303W)	600.00	390.00
MX-PU10L	Direct Print Expansion Kit (C303W)	1,000.00	650.00
AR-D5133NT	15 AMP Power Filter	180.00	117.00

SHARP

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
Nano Series			
MX-B376WH	37 PPM B&W - Desktop B/W Document System	$4,545.00	$1,863.45
MX-B476WH	47 PPM B&W - Desktop B/W Document System	5,665.00	2,322.65
MX-DS22N	Stand High (for use with Base unit or single CS14N)	280.00	148.40
MX-DS23N	Stand Low (for use with 2 or 3 CS14N)	180.00	95.40
MX-CS14N	600 sheet paper feeder (Max 3 Cassettes on B376W/476W: Max 1 on B350W/450W/350P/450P)	255.00	135.15
MX-FN32	Inner Finisher (30 sheet staple 300 sheet stack) (MX-B376W/B476W only)	1,510.00	800.30
MX-FR63U	Data Security (MX-B376W/B476W only)	605.00	393.25
MX-PF10	Barcode Font Kit (MX-B376W/B476W only)	660.00	349.80
MX-FWX1L	Internet Fax (MX-B376W/B476W only)	570.00	302.10
AR-D5133NT	15 AMP Power Filter	180.00	117.00
DX Series			
DX-B351PL	35 PPM Desktop Monochrome Printer	475.00	223.25
DX-B352P	35 PPM Desktop Monochrome Printer	675.00	317.25
DX-CS11	1 x 550-sheet Paper Drawer (DX-B352P only)	235.00	124.55
AR-D5133NT	15 AMP Power Filter	180.00	117.00
Luna Series			
MX-B427W	42 PPM Monochrome Multi-Function Document System DSPF	2,020.00	828.20
MX-B427PW	42 PPM Monochrome Printer	965.00	453.55
MX-B467F	46 PPM Monochrome Multi-Function Document System	2,805.00	1,150.05
MX-B467P	46 PPM Monochrome Printer	1,330.00	625.10
MX-B557F	55 PPM Desktop Monochrome Multi-Function Document System DSPF Copy/Print/Scan/Fax	9,820.00	4,026.20
MX-B557P	55 PPM Desktop Monochrome Printer	2,980.00	1,400.60
MX-B707P	70 PPM Desktop Monochrome Printer	5,085.00	2,389.95
MX-C357F	35 PPM Desktop Color Multi-Function Document System DSPF Copy/Print/Scan/Fax	4,205.00	1,724.05
MX-C407F	40 PPM Desktop Color Multi-Function Document System DSPF Copy/Print/Scan/Fax	5,260.00	2,156.60
MX-C407P	40 PPM Desktop Color Printer	2,100.00	987.00
MX-C507F	50 PPM Desktop Color Multi-Function Document System DSPF Copy/Print/Scan/Fax	8,770.00	3,595.70
MX-C507P	50 PPM Desktop Color Printer	3,155.00	1,482.85
MX-C607P	60 PPM Desktop Color Printer	4,540.00	2,133.80
MX-CS16	550-Sheet Tray (for MX-C607P)	905.00	479.65
MX-CS17	550-Sheet Tray for MX-C407F, C507F, C507P)	905.00	479.65
MX-CS18	550-Sheet Tray (for MX-C357F, C407P)	590.00	312.70
MX-CS19	2,200-Sheet Tray (for MX-C607P)	2,690.00	1,425.70
MX-CS20	650-Sheet Duo Tray (for MX-C357F, C407P)	590.00	312.70
MX-CS21	250-Sheet Tray (for MX-B557P, B707P)	555.00	294.15
MX-CS22	550-Sheet Tray (for MX-B557F)	760.00	402.80
MX-CS23	550-Sheet Tray (for MX-B557P, B707P)	790.00	418.70
MX-CS24	2,100-Sheet Tray (for MX-B557F)	1,525.00	808.25
MX-CS25	2,100-Sheet Tray (for MX-B557P, B707P)	1,385.00	734.05
MX-CS26	550-Sheet Tray (for MX-B427W, B427PW)	490.00	259.70
MX-CS27	250-Sheet Tray (for MX-B467F, B467P)	405.00	214.65
MX-CS28	550-Sheet Tray (for MX-B467F, B467P)	620.00	328.60
MX-FN37	Inline Staple Finisher (for MX-C607P)	1,045.00	553.85
MX-FN38	Staple Finisher (for MX-B557F, B557P, B707P)	830.00	439.90
MX-FN39	Staple, Hole Punch Finisher (for MX-B557F, B557P, B707P)	1,830.00	969.90
MX-MS10	4-Bin Mailbox (for MX-B557F, B557P, B707P)	830.00	439.90
MX-TR22	Output Expander (for MX-B557P, B707P)	415.00	219.95
MX-TR23	High Capacity Output Expander (for MX-B557P, B707P)	1,395.00	739.35
AR-D5133NT	15 AMP Power Filter	180.00	117.00

SHARP

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
COLOR			
MX-5051	**50 PPM B&W / 50 PPM Full-Color Workgroup Document System**	**$18,235.00**	**$5,652.85**
MX-6051	**60 PPM B&W / 60 PPM Full-Color Workgroup Document System**	**20,555.00**	**6,372.05**
BP-50C26	**26 PPM B&W / 26 PPM Full-Color Workgroup Document System**	**7,740.00**	**2,399.40**
BP-50C31	**31 PPM B&W / 31 PPM Full-Color Workgroup Document System**	**10,635.00**	**3,296.85**
BP-50C36	**36 PPM B&W / 36 PPM Full-Color Workgroup Document System**	**13,675.00**	**4,239.25**
BP-50C45	**45 PPM B&W / 45 PPM Full-Color Workgroup Document System**	**16,715.00**	**5,181.65**
MX-5071S	**50 PPM B&W / 50 PPM Full-Color Workgroup Document System**	**21,710.00**	**6,730.10**
MX-6071S	**60 PPM B&W / 60 PPM Full-Color Workgroup Document System**	**24,025.00**	**7,447.75**
BP-70C31	**31 PPM B&W / 31 PPM Full-Color Workgroup Document System**	**14,285.00**	**4,428.35**
BP-70C36	**36 PPM B&W / 36 PPM Full-Color Workgroup Document System**	**17,325.00**	**5,370.75**
BP-70C45	**45 PPM B&W / 45 PPM Full-Color Workgroup Document System**	**20,365.00**	**6,313.15**
AR-SU1	Stamp Unit	190.00	100.70
MX-60ABD	Deluxe Copier Cabinet	280.00	148.40
BP-70ABD	Deluxe Copier Cabinet *(Available Summer 2022)*	280.00	148.40
MX-AMX2L	Sharp OSA Application Communication Module (Essentials Versions Only)	365.00	273.75
MX-AMX3L	Sharp OSA External Accounting Module (Essentials Versions Only)	200.00	150.00
BP-AM10L	Sharp OSA Application Communication Module (Essentials Versions Only)	385.00	288.75
BP-AM11L	Sharp OSA External Accounting Module (Essentials Versions Only)	210.00	157.50
BP-DD10	Double Feed Detection Unit (Advanced Versions Only)	325.00	172.25
BP-DE12	Stand/1 x 550-sheet Paper Drawer	975.00	516.75
BP-DE13	Stand/2 x 550-sheet Paper Drawers	1,250.00	662.50
BP-DE14	Stand/3 x 550-sheet Paper Drawers	1,740.00	922.20
BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers	2,210.00	1,171.30
MX-DE25N	1 x 550 Sheet Paper Feed Desk Unit	930.00	492.90
MX-DE26N	2 x 550 Sheet Paper Feed Desk Unit	1,190.00	630.70
MX-DE27N	3 x 550 Sheet Paper Feed Desk Unit	1,655.00	877.15
MX-DE28N	550+2100 Sheet Tandem Paper Drawer	2,105.00	1,115.65
MX-DE29N	1 x 550-sheet Paper Drawer (wheelchair access)	930.00	492.90
BP-EB10	Wireless LAN Adapter	440.00	286.00
MX-EB18	Wireless LAN Adaptor (Essential Versions Only and "S" models)	420.00	273.00
MX-EB19L	Compact PDF Compression Kit (Essential Versions Only)	600.00	390.00
MX-EB20L	OCR Expansion Kit (Essential Versions Only)	300.00	195.00
BP-FD10	Multi-folding Unit (requires BP-FN13/FN14/FN15/FN16)	2,100.00	1,113.00
BP-FN11	50-sheet Staple Inner Finisher	2,210.00	1,171.30
BP-FN12	50-sheet Staple Inner Finisher (for 65ppm model)	2,210.00	1,171.30
BP-FN13	1K Stacking 50-sheet Staple Finisher	2,870.00	1,521.10
BP-FN14	1K Stacking 50-sheet Staple/Saddle Stitch Finisher	3,370.00	1,786.10
BP-FN15	3K Stacking 65-sheet Staple Finisher	3,370.00	1,786.10
BP-FN16	3K Stacking 65-sheet Staple/Saddle Stitch Finisher	6,630.00	3,513.90
MX-FN27N	Inner Finisher 50 Sheet Stapler 500 Sheet Capacity	2,105.00	1,115.65
MX-FN28	1K Stacking Finisher (requires RB25N)	2,735.00	1,449.55
MX-FN29	1K Saddle Finisher (requires RB25N)	3,210.00	1,701.30
MX-FN30	3K Stacking Finisher (requires RB25N)	3,210.00	1,701.30
MX-FN31	3K Saddle Finisher (requires RB25N)	6,315.00	3,346.95
BP-FR12UL	Data Security Kit	635.00	412.75
MX-FR62U	Data Security Kit (Commercial Version)	605.00	393.25
MX-FWX1L	Internet Fax Kit	570.00	302.10
BP-FX11	Facsimile Expansion Kit	1,500.00	795.00
MX-FX15	Facsimile Expansion Kit	1,430.00	757.90
BP-LC10	3,000-sheet Large Capacity Cassette (letter, requires BP-DE12/DE13/DE14/DE15)	1,740.00	922.20

SHARP

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-LC17N	3,000 Sheet Large Capacity Tray Requires DE25N/DE26N/DE27N /DE28N (Not compatible with 60ABD	$1,655.00	$877.15
MX-LT10	Long Paper Tray (For use with Banner Paper)	220.00	116.60
MX-PF10	Bar Code Font Kit	660.00	349.80
MX-PK13L	Post Script Expansion Kit (Essentials Versions Only)	780.00	585.00
MX-PN14B	3 Hole Punch Module for FN27N	775.00	410.75
MX-PN15B	3 Hole Punch Module for FN28/29	775.00	410.75
MX-PN16B	3 Hole Punch Module for FN30/31	775.00	410.75
MX-PU10L	Direct Print Expansion Kit (Essentials Versions Only)	1,000.00	650.00
BP-RB10	Paper Pass Unit (required with BP-FN13/FN14/FN15/FN16)	495.00	262.35
MX-RB25N	Paper Pass Unit (required with MX-FN28/29/30/31)	470.00	249.10
BP-SD10	High Capacity SSD	550.00	291.50
BP-TR12	Right Side Exit Tray	180.00	95.40
MX-TR19N	Exit Tray Unit (right side)	170.00	90.10
MX-TR20N	Job Separator	60.00	31.80
BP-TU10	Center Exit Tray (required if finisher not installed)	90.00	47.70
MX-TU16	Center Exit Tray Unit (required if finisher not installed)	85.00	45.05
MX-UT10	Utility Table	170.00	90.10
BP-UT10	Utility Table (recommended for Sharp MFP Voice function)	180.00	95.40
BP-VD10L	Virus Detection Kit	400.00	212.00
AR-D5133NT	15 AMP Power Filter (26-40 PPM Units)	180.00	117.00
AR-D5143NT	20 AMP Power Filter (50-60 PPM Units)	205.00	133.25

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-7081	**75/70 PPM B&W / Color - High Speed Color Document System**	**31,055.00**	**10,248.15**
MX-8081	**80 PPM B&W / Color - High Speed Color Document System**	**36,315.00**	**11,983.95**
MX-LC12	3,500-sheet Large Capacity Cassette (Letter)	1,655.00	877.15
MX-LCX3N	3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal or Ledger)	3,210.00	1,701.30
MX-LC13N	5,000-sheet Large Capacity 2-Drawer Air Feed Tray (Letter, Letter-R, Legal or Ledger; requires MX-RB14)	7,055.00	3,739.15
MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	220.00	116.60
MX-MF11	500-sheet Multi-bypass Tray (requires MX-LC13N)	1,855.00	983.15
MX-FN34	3K Stacking 65-sheet Staple Finisher (requires MX-RB12N)	3,210.00	1,701.30
MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB12N)	6,315.00	3,346.95
MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB12N and MX-RB27)	7,945.00	4,210.85
MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB12N and MX-RB27)	11,285.00	5,981.05
MX-CF11	2-tray Inserter Unit (requires optional equipment - please refer to Configuration Chart)	4,065.00	2,154.45
MX-FD10	Multi-folding Unit (requires MX-RB12N and MX-RB27; and MX-FN21 or MX-FN22)	16,525.00	8,758.25
MX-RB12N	Paper Pass Unit (for machine; required for all configurations with finishers)	580.00	307.40
MX-RB13	Relay Unit (requires MX-RB12N and MX-RB27; and MX-FN21 or MX-FN22)	1,200.00	636.00
MX-RB14	Paper Pass Unit (required for MX-LC13N)	1,200.00	636.00
MX-RB27	Curl Correction Unit (required for MX-FN21 and MX-FN22)	1,200.00	636.00
MX-TM10	Trimmer Unit (requires MX-FN22)	7,055.00	3,739.15
MX-PN16B	3-Hole Punch Unit (for use with MX-FN34 and MX-FN35)	775.00	410.75
MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	995.00	527.35
MX-TR14	Right Side Exit Tray	200.00	106.00
MX-TU14	Center Exit Tray (required if no finishing options are selected)	145.00	76.85
MX-SL10N	Status Indicator Light	710.00	376.30
MX-GBCX2	GBC SmartPunch Pro (requires Die Set and MX-RB13)	18,540.00	9,826.20
MX-GBC03	3-Hole Die Set (for GBC SmartPunch Pro)	1,060.00	561.80
MX-GBC11	11-Hole VeloBind Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC19	19-Hole CombBind Die Set (for GBC SmartPunch Pro)	1,260.00	667.80

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-GBC21	21-Hole WireBind Die Set (for GBC SmartPunch Pro)	$1,260.00	$667.80
MX-GBC32	32-Hole WireBind Die Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC44	44-Hole Color Coil Die Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC32PRO	32-Hole ProClick Die Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC51	19-Hole Heavy Duty CombBind Die Set (for GBC SmartPunch Pro)	4,320.00	2,289.60
MX-GBC52	44-Hole Heavy Duty Color Coil Die Set (for GBC SmartPunch Pro)	4,080.00	2,162.40
MX-GBC53	3-Hole Heavy Duty Die Set (for GBC SmartPunch Pro)	2,400.00	1,272.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	190.00	100.70
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FX15	Fax Expansion Kit	1,430.00	757.90
MX-FWX1L	Internet Fax (i-Fax) Expansion Kit	570.00	302.10
MX-FR65U	Data Security Kit	800.00	520.00
MX-PE15	Fiery Color Embedded Print Server (requires MX-PX15)	7,000.00	4,550.00
MX-PX15	Fiery Interface Kit (required for MX-PE15)	2,105.00	1,368.25
MX-PEHF12	Fiery Hot Folders/Virtual Printers Production Features	1,340.00	1,005.00
MX-PECR1Y	Fiery ColorRight 1 Year Subscription	1,600.00	1,200.00
MX-PECR2Y	Fiery ColorRight 2 Year Subscription	3,020.00	2,265.00
MX-PECR3Y	Fiery ColorRight 3 Year Subscription	4,300.00	3,225.00
MX-PECR4Y	Fiery ColorRight 4 Year Subscription	5,090.00	3,817.50
MX-PECR5Y	Fiery Automation 5 Year Subscription	5,950.00	4,462.50
MX-PEAM1Y	Fiery Automation 1 Year Subscription	1,340.00	1,005.00
MX-PEAM2Y	Fiery Automation 2 Year Subscription	2,550.00	1,912.50
MX-PEAM3Y	Fiery Automation 3 Year Subscription	3,600.00	2,700.00
MX-PEAM4Y	Fiery Automation 4 Year Subscription	4,290.00	3,217.50
MX-PEAM5Y	Fiery Automation 5 Year Subscription	5,020.00	3,765.00
MX-PEFIS	Fiery Impose Software	3,400.00	2,550.00
MX-PEFC	Fiery Compose Software	1,550.00	1,162.50
MX-PEIC	Fiery Impose + Fiery Compose Software Bundle	4,330.00	3,247.50
MX-PEAAEP	Adobe Acrobat Pro 2017 + Enfocus PitStop Edit 2019 (for use with Fiery Impose/ Compose/ JobMaster Software)	670.00	502.50
MX-PESP3	EFI ES-3000 Spectrophotometer	1,855.00	1,391.25
MX-PECPS1	Fiery Color Profiler Suite (includes MX-PECPM 1-year SMSA)	3,300.00	2,475.00
MX-PECPSP1	Fiery Color Profiler Suite + EFI ES-3000 Spectrophotometer (includes MX-PECPM 1-year SMSA)	4,740.00	3,555.00
MX-PECPM	Fiery Color Profiler Suite 1-year Software Maintenance and Support Agreement (SMSA) (avail. for MX-PECPS1/P)	720.00	540.00
AR-D5133NT	15 Amp Power Filter- Recommended for MX-FN21, MX-FN22, and MX-LC13N.	180.00	117.00
MX-E524ZNT	20 Amp Power FilterRecommended for MX-7081/8081 main unit.	320.00	208.00

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-7090N	**70 PPM B&W / Color - High Speed Color Document System**	**44,210.00**	**14,589.30**
MX-8090N	**80 PPM B&W / Color - High Speed Color Document System**	**53,430.00**	**17,631.90**
MX-LC12	Large Capacity Cassette (3,500 sheets-Letter) Requires MF10	1,655.00	877.15
MX-LCX3N	Large Capacity Cassette (3,000 sheets-Letter, Letter-R, Legal or Ledger) Requires MF10	3,210.00	1,701.30
MX-LC13N	Large Capacity 2-Drawer Air Feed Tray (5,000 sheets - Letter, Letter-R, Legal or Ledger) Requires MX-RB14 May not be used with LC12/LCX3N (If connecting 2 MX-LC13N's- MX-RB17 also req'd)	7,055.00	3,739.15
MX-LT10	Long Paper Tray (For use with Banner Paper) Requires MX-MF10	220.00	116.60
MX-FD10	Multi-folding Unit (requires MX-FN21 or MX-FN22 and MX-RB12 and MX-RB15)	16,525.00	8,758.25
MX-FN21	100 Sheet Staple Finisher (4,000-sheet output capacity) Requires RB12N + RB15	7,945.00	4,210.85
MX-FN22	100 Sheet Staple/20 Sheet Saddle Stitch Finisher (4,000-sheet output capacity) Requires RB12N + RB15	11,285.00	5,981.05

SHARP

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-MF10	100 Sheet Multi- Bypass Tray (for machine) Required for LC12/LCX3N Required if LC13N not attached	$1,545.00	$818.85
MX-MF11	500 Sheet Multi- Bypass Tray (requires MX-LC13N Large Capacity Tray and not compatible with MF10)	1,855.00	983.15
MX-RB12N	Paper pass unit for machine (required for MX-FN21 & MX-FN22)	580.00	307.40
MX-RB13	Relay Unit (Required with MX-CF11 inserter except when configured with MX-FD10. Also required with the MX-GBCX2)	1,200.00	636.00
MX-RB14	Relay Unit (Required for MX-LC13N)	1,200.00	636.00
MX-RB15	Curl Correction Unit (Required with MX-FN21, MX-FN22 configurations)	1,200.00	636.00
MX-RB17	LCT Tandem Connecting Kit (required for connecting 2 MX-LC13N Large Capacity Trays)	2,105.00	1,115.65
MX-TM10	Trimmer Unit (Optional with MX-FN22 Saddle Finisher)	7,055.00	3,739.15
MX-PN13B	Punch Unit (for MX-FN21 and MX-FN22)	995.00	527.35
MX-SL10N	Status Indicator	710.00	376.30
MX-TR14	Right Side Exit Tray Requires MF10	200.00	106.00
MX-TU14	Center Exit Tray Required if no finishing options included	145.00	76.85
MX-CF11	2 Tray Post Process Page Inserter (Used with MX-FN21 or MX-FN22) Requires FD10 or RB13	4,065.00	2,154.45
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	190.00	100.70
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FR58U	Data Security Kit	800.0	520.00
MX-PE13	External Fiery Color Print Server (requires MX-PX13)	23,070.00	14,995.50
MX-PX13	Fiery Interface Kit (required for MX-PE13)	3,475.00	2,258.75
MX-PE14	Embedded Fiery Color Print Server (requires MX-PX12)	10,720.00	6,968.00
MX-PX12	Fiery Interface board (required for MX-PE14)	2,105.00	1,368.25
MX-GBCX2	GBC SmartPunch Pro™ (requires MX-RB13)	18,540.00	9,826.20
MX-GBC03	3-Hole Die Set	1,060.00	561.80
MX-GBC11	11-Hole VeloBind Set	1,260.00	667.80
MX-GBC19	19-Hole CombBind Die Set	1,260.00	667.80
MX-GBC21	21-Hole WireBind Die Set	1,260.00	667.80
MX-GBC32	32-Hole WireBind Die Set	1,260.00	667.80
MX-GBC44	44-Hole Color Coil Die Set	1,260.00	667.80
MX-GBC32PRO	32-Hole ProClick Die Set	1,260.00	667.80
MX-GBC51	GBC 19-Hole DuraGlide Heavy Duty Plastic Comb Die Set (rectangular / letter)	4,320.00	2,289.60
MX-GBC52	GBC 44-Hole DuraGlide Heavy Duty Die Set (round / letter)	4,080.00	2,162.40
MX-GBC53	GBC 3-Hole DuraGlide Heavy Duty Die Set (round / letter)	2,400.00	1,272.00
MX-BM50	Plockmatic Booklet Maker (requires MX-FN21 and MX-PCB50)	20,315.00	10,766.95
MX-PCB50	Plockmatic Interface Kit (required for MX-BM50)	105.00	55.65
MX-CF50	Plockmatic Cover Feeder	5,475.00	2,901.75
MX-FD50	Plockmatic Square Fold Module (requires MX-TM50)	14,210.00	7,531.30
MX-TM50	Plockmatic Trimmer	14,210.00	7,531.30
MX-XB50	Plockmatic Rail Unit	525.00	278.25
MX-PEFIS	Fiery Impose Software	3,400.00	2,550.00
MX-PEFC	Fiery Compose Software	1,550.00	1,162.50
MX-PEIC	Fiery Impose + Fiery Compose Software Bundle	4,330.00	3,247.50
MX-PEJM1	Fiery JobMaster Software (includes MX-PEJMM 1-year SMSA) (for use with MX-PE13)	6,240.00	4,680.00
MX-PEJI1	Fiery JobMaster + Fiery Impose Software Bundle (includes MX-PEJIM 1-year SMSA) (for use with MX-PE13)	8,810.00	6,607.50
MX-PEGAP	Fiery Graphic Arts Package, Premium Edition Software (For use with MX-PE13)	9,580.00	7,185.00
MX-PEJF1	Fiery JobFlow Software (includes MX-PEJFM 1-year SMSA) (for use with MX-PE13 or MX-PE14)	8,140.00	6,105.00
MX-PENXGL	Centralized Workstation with 22" monitor, wireless keyboard and mouse (for use with MX-PE13)	4,485.00	3,363.75
MX-PENXLS	Premium Centralized Workstation with 27" monitor, wireless keyboard and mouse, Proximity Sensor, Auto adjusting stand (For use with MX-PE13)	6,150.00	4,612.50
MX-PEHD13	Fiery Removable Hard Disk Drive (For use with MX-PE13)	1,855.00	1,391.25
MX-PESP3	EFI ES-3000 Spectrophotometer	1,855.00	1,391.25

SHARP

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract
MX-PECPSP1	Fiery Color Profiler Suite + EFI ES-3000 Spectrophotometer (includes MX-PECPM 1-year SMSA)	$4,740.00	$3,555.00
MX-PECPS1	Fiery Color Profiler Suite (includes MX-PECPM 1-year SMSA) (for use with MX-PE13 or MX-PE14)	3,300.00	2,475.00
MX-PEJMM	Fiery JobMaster 1-year Software Maintenance and Support Agreement (SMSA) (For use with MX-PEJM)	1,370.00	1,027.50
MX-PEJIM	Fiery JobMaster + Impose 1-year Software Maintenance and Support Agreement (SMSA) (For use with MX-PEJI)	1,895.00	1,421.25
MX-PEJFM	Fiery JobFlow 1-year Software Maintenance and Support Agreement (SMSA) (For use with MX-PEJF)	1,895.00	1,421.25
MX-PECPM	Fiery Color Profiler Suite 1-year Software Maintenance and Support Agreement (SMSA) (For use with MX-PECPS1)	720.00	540.00
MX-PEPP12	EFI Productivity Package Software (For use with MX-PE14)	6,960.00	5,220.00
MX-PEAAEP	Adobe Acrobat Pro 2017 + Enfocus PitStop Edit 2019 (for use with Fiery Impose/Compose/JobMaster Software)	670.00	502.50
AR-D5133NT	15 AMP Power Filter FN21, FN22, LC13N	180.00	117.00
MX-E524ZNT	208-240V/20A Power Filter	320.00	208.00

Service & Supplies

Model	**Black Copies**						**Color Copies**					
	CPC No Minimum	Monthly Copy Minimum Copies	Zone 1 Monthly Base (1-25 Miles)	Zone 1 Excess CPC	Zone 2 Monthly Base (26-50 Miles)	Zone 2 Excess CPC (26-50 Miles)	CPC No Minimum	Monthly Copy Minimum Copies	Zone 1 Monthly Base (1-25 Miles)	Zone 1 Excess CPC	Zone 2 Monthly Base (26-50 Miles)	Zone 2 Excess CPC (26-50 Miles)
MX-M2651	0.0080	2,500	$17.50	0.0070	$20.75	0.0083						
MX-M3051	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M3071S	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M3551	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M3571S	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M4051	0.0075	4,000	25.60	0.0064	30.80	0.0077						
MX-M4071S	0.0075	4,000	25.60	0.0064	30.80	0.0077						
MX-M5051	0.0073	5,000	31.50	0.0063	38.00	0.0076						
MX-M5071S	0.0073	5,000	31.50	0.0063	38.00	0.0076						
MX-M6051	0.0070	7,500	45.75	0.0061	54.75	0.0073						
MX-M6071S	0.0070	7,500	45.75	0.0061	54.75	0.0073						
MX-M7570	0.0058	10,000	50.00	0.0050	60.00	0.0060						
MX-M905	0.0045	20,000	80.00	0.0040	96.00	0.0048						
MX-M1056	0.0045	20,000	80.00	0.0040	96.00	0.0048						
MX-M1206	0.0045	20,000	80.00	0.0040	96.00	0.0048						
MX-4051	0.0089	4,000	30.80	0.0077	36.80	0.0092	0.0524	2,000	91.20	0.0456	109.40	0.0547
MX-5051	0.0089	6,000	46.20	0.0077	55.20	0.0092	0.0524	3,000	136.80	0.0456	164.10	0.0547
MX-5071S	0.0089	6,000	46.20	0.0077	55.20	0.0092	0.0524	3,000	136.80	0.0456	164.10	0.0547
MX-6051	0.0089	6,000	46.20	0.0077	55.20	0.0092	0.0524	3,000	136.80	0.0456	164.10	0.0547
MX-6071S	0.0089	6,000	46.20	0.0077	55.20	0.0092	0.0524	3,000	136.80	0.0456	164.10	0.0547
BP-50C26	0.0091	2,000	15.80	0.0079	19.00	0.0095	0.0546	1,000	47.40	0.0474	56.90	0.0569
BP-50C31	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.38	0.0547
BP-50C36	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.38	0.0547
BP-50C45	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.38	0.0547
BP-70C31	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.38	0.0547
BP-70C36	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.38	0.0547
BP-70C45	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.38	0.0547
MX-7081	0.0076	2,500	16.50	0.0066	19.75	0.0079	0.0471	10,000	410.00	0.0410	492.00	0.0492
MX-8081	0.0076	2,500	16.50	0.0066	19.75	0.0079	0.0471	10,000	410.00	0.0410	492.00	0.0492
MX-7090N	0.0076	2,500	16.50	0.0066	19.75	0.0079	0.0428	10,000	372.00	0.0372	446.00	0.0446
MX-8090N	0.0076	2,500	16.50	0.0066	19.75	0.0079	0.0428	10,000	372.00	0.0372	446.00	0.0446

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NASPO ValuePoint Contract #140603
Service & Supplies Pricing

| Model | **Black Copies** | | | | | | **Color Copies** | | | | | |
	CPC No Minimum	Monthly Copy Minimum Copies	Zone 1 Monthly Base (1-25 Miles)	Zone 1 Excess CPC	Zone 2 Monthly Base (26-50 Miles)	Zone 2 Excess CPC (26-50 Miles)	CPC No Minimum	Monthly Copy Minimum Copies	Zone 1 Monthly Base (1-25 Miles)	Zone 1 Excess CPC	Zone 2 Monthly Base (26-50 Miles)	Zone 2 Excess CPC (26-50 Miles)
MX-B376WH	0.0092	1,000	$8.00	0.0080	$9.60	0.0096						
MX-B476WH	0.0092	1,000	8.00	0.0080	9.60	0.0096						
DX-B351PL	0.0246	500	10.70	0.0214	12.85	0.0257						
DX-B352P	0.0161	500	7.00	0.0140	8.40	0.0168						
MX-B427W	0.0202	500	8.75	0.0175	10.50	0.0210						
MX-B427PW	0.0202	500	8.75	0.0175	10.50	0.0210						
MX-B467F	0.0127	500	5.55	0.0111	6.65	0.0133						
MX-B467P	0.0127	500	5.55	0.0111	6.65	0.0133						
MX-B557F	0.0107	1,000	9.30	0.0093	11.20	0.0112						
MX-B557P	0.0107	1,000	9.30	0.0093	11.20	0.0112						
MX-B707P	0.0107	1,000	9.30	0.0093	11.20	0.0112						
MX-C357F	0.0193	500	8.40	0.0168	10.10	0.0202	0.0856	500	37.25	0.0745	44.70	0.0894
MX-C407F	0.0128	750	8.33	0.0111	9.98	0.0133	0.0610	500	26.55	0.0531	31.85	0.0637
MX-C407P	0.0193	750	12.60	0.0168	15.15	0.0202	0.0856	500	37.25	0.0745	44.70	0.0894
MX-C507F	0.0128	1,000	11.10	0.0111	13.30	0.0133	0.0610	500	26.55	0.0531	31.85	0.0637
MX-C507P	0.0193	1,000	16.80	0.0168	20.20	0.0202	0.0856	500	37.25	0.0745	44.70	0.0894
MX-C607P	0.0161	1,000	14.00	0.0140	16.80	0.0168	0.0856	500	37.25	0.0745	44.70	0.0894
MX-C303WH	0.0139	1,000	12.10	0.0121	14.50	0.0145	0.0610	500	26.55	0.0531	31.85	0.0637
MX-C304WH	0.0139	1,000	12.10	0.0121	14.50	0.0145	0.0610	500	26.55	0.0531	31.85	0.0637

SHARP
STAPLES PRICING

Model	Description	Units Per Carton	Estimated Yield	Purchase Price

B&W MODELS

MX-M2631 / MX-M3051 / MX-M3551 / MX-M4051 / MX-M5051 / MX-M6051 / MX-M3071S / MX-M3571S / MX-M4071S / MX-M5071S / MX-M6071S

Staples/Misc.

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
MX-SCX1	Staple Cartridge (MX-FN27 / MX-FN28)	3 Cartridges	5,000 / Ctg.	$49.00
AR-SC2	Saddle Stitch Staple Cartridge (MX-FN29)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC11	Staple Cartridge (MX-FN30 and MX-FN31)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC12	Saddle Stitch Staple Cartridge (MX-FN31)	4 Cartridges	2,000 / Ctg.	30.00
AR-SV1	Stamp Cartridge (requires AR-SU1)	2 Cartridges		39.90

MX-M7570

Staples

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
MX-SCX1	Staple Cartridge (MX-FN33 / MX-FN22)	3 Cartridges	5,000 / ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / ctg.	49.00
MX-SC11	Staple Cartridge (MX-FN34 / MX-FN35)	3 Cartridges	5,000 / ctg.	49.00
MX-SC12	Staple Cartridge (MX-FN35)	4 Cartridges	2,000 / ctg.	30.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90

MX-M905

Staples/Misc.

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
AR-SC2	Staple Cartridge (MX-FN24 / MX-FN25)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX1	Staple Cartridge (MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX3	Staple Cartridge (MX-FN25)	4 Cartridges	2,000 / Ctg.	49.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90

MX-M1056 / MX-M1206

Staples/Misc.

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
MX-SCX1	Staple Cartridge (MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC50	Plockmatic Staples (MX-BM50)	3 Cartridges	5,000 / Ctg.	70.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90

MX-B376WH / MX-B476WH

Staples/Misc.

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
MX-SCX1	Staple Cartridge (MX-FN32)	3 Cartridges	5,000 / Ctg.	49.00

COLOR MODELS

BP-50C26 / BP-50C31 / BP-50C36 / BP-50C45 / BP-70C31 / BP-70C36 / BP-70C45 / MX-5051 / MX-6051 / MS-5071S / MX-6071S

Staples/Misc.

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
MX-SCX1	Staple Cartridge (BP-FN11 / BP-FN13 / MX-FN27 / MX-FN28)	3 Cartridges	5,000 / Ctg.	49.00
AR-SC2	Saddle Stitch Staple Cartridge (BP-FN14 / MX-FN29)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC11	Staple Cartridge (BP-FN15 / BP-FN16 / MX-FN30 / MX-FN31)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC12	Saddle Stitch Staple Cartridge (BP-FN16 / MX-FN31)	4 Cartridges	2,000 / Ctg.	30.00
AR-SV1	Stamp Cartridge (requires AR-SU1)	2 Cartridges		39.90

MX-7081 / MX-8081

Staples/Misc.

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
MX-SC11	Staple Cartridge (MX-FN34 / MX-FN35)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC12	Staple Cartridge (MX-FN35)	4 Cartridges	2,000 / Ctg.	30.00
MX-SCX1	Staple Cartridge (MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90

MX-7090N / MX-8090N

Staples/Misc.

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
MX-SCX1	Staple Cartridge (MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC50	Staple Cartridge (Plockmatic - MX-BM50)	3 Cartridges	5,000 / Ctg.	70.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90

April 2022

SHARP

Lease Rates

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NASPO ValuePoint Contract # 140603
Lease Rates
State of Florida Contract #44000000-NASPO-10-ACS

April 2022

Leasing Term in Months	Fair Market Value	$1 Buyout Lease	Straight Lease	Short Term Lease	Cancellable Rental
12	0.08290	0.08792	0.08290	0.16358	0.09468
18	0.05727	0.06006	0.05727		0.06521
24	0.04447	0.04614	0.04447		0.05049
36	0.03170	0.03227	0.03170		0.03580
48	0.02533	0.02536	0.02533		0.02849
60	0.02154	0.02125	0.02154		0.02412
72*	0.01902	0.01853	0.01902		0.02123
84*	0.01724	0.01660	0.01724		0.01918

*__Note__: Group C only

Managed Print Services

MPS Components	
Implementation (One-time Charge)	**Price Per Unit**
	$5.00
Plan Development	(Included)
Hardware and Software Installation and Set-up	(Included)

Remote Device Monitoring (Billed Monthly)	**Price Per Unit**
	$5.00
Job Accounting (with Standard Account Codes)	(Included)
Automated Meter Reads	(Included)
Automated Toner Replenishment	(Included)

End-user Support (Billed Monthly)	**Price Per Hour**
	$100.00
Training	(Included)
Help Desk	(Included)
Note: *Billable only AFTER the initial one (1) free hour*	

Account Management (Billed Monthly)	**Price Per Unit**
	$5.00
Reporting	(Included)
Invoicing	(Included)
Customer Business Review	(Included)

Cost Per Click with Sharp Supplies (Billed Monthly)										
Device Type	**Pages Per Minute**									
	Up to 20	**21 - 30**	**31 - 40**	**41 - 50**	**51 - 60**	**61 - 70**	**71 - 90**	**91 - 110**	**111 - 130**	**131+**
Single-function Mono	0.0620	0.0620	0.0620	0.0450	0.0450	0.0450	0.0450	0.0450	0.0300	0.0300
Single-function Color	0.2600	0.2600	0.2600	0.1600	0.1600	0.1600	0.1600	0.1600	0.1300	0.1300
Multi-function Mono	0.0600	0.0600	0.0600	0.0450	0.0450	0.0450	0.0450	0.0450	0.0300	0.0300
Multi-function Color	0.2600	0.2600	0.2600	0.1600	0.1600	0.1600	0.1600	0.1600	0.1300	0.1300

Note: Cost Per Click rates do not include Equipment costs. They must only consist of parts, labor, and **Sharp** Supplies.

Cost Per Click with Compatible Supplies (Billed Monthly)										
Device Type	**Pages Per Minute**									
	Up to 20	**21 - 30**	**31 - 40**	**41 - 50**	**51 - 60**	**61 - 70**	**71 - 90**	**91 - 110**	**111 - 130**	**131+**
Single-function Mono	0.0560	0.0560	0.0560	0.0410	0.0410	0.0410	0.0410	0.0410	0.0270	0.0270
Single-function Color	0.2300	0.2300	0.2300	0.1400	0.1400	0.1400	0.1400	0.1400	0.1200	0.1200
Multi-function Mono	0.0540	0.0540	0.0540	0.0410	0.0410	0.0410	0.0410	0.0410	0.0270	0.0270
Multi-function Color	0.2300	0.2300	0.2300	0.1400	0.1400	0.1400	0.1400	0.1400	0.1200	0.1200

Note: Cost Per Click rates do not include Equipment costs. They must only consist of parts, labor, and **Compatible** Supplies.

Additional Device Maintenance (Billed Monthly)	
Device Type	*Price Per Hour for inclusion of these Devices in an MPS engagement*
	Price Per Hour
Wide/Large Format	$100.00
Scanners	$100.00

Note: Pricing for these Devices only includes labor. Parts and Supplies must be purchased separately.

Optional MPS Components	
Maintenance (Billed Monthly)	**Price Per Unit**
	$5.00
Preventative Maintenance	(Included)
Service and Repair	(Included)
On-site break/fix	(Included)
Parts Management	(Included)
Warranty Management	(Included)

Ongoing Fleet Management and Optimization (Billed Monthly)	**Price Per Unit**
	$5.00
Consumable Spend	(Included)
Continual Assessments	(Included)
Green Initiatives	(Included)
Add/Move/Change Services	(Included)
Disaster Recovery	(Included)

Cost Based Assessment (One-time Charge)	**Price Per Unit**
	$5.00
Asset Mapping	(Included)
End-user Survey	(Included)
Detailed Recommendation	(Included)
Analysis and Plan Design	(Included)

Change Management	**Price Per Hour**
	$75.00
Change management includes the development of methods of communication to distribute and explain the changes made to the MPS plan and the development of a program to recognize employees who have changed their printing habits. These are billed on an hourly basis.	

Professional Services (Billed Bi-Monthly)	**Price Per Hour**
Consulting	**$150.00**
Project Management	**$75.00**
Records Management	**$75.00**
Network and Data Security	**$75.00**
Document Workflow Consulting	**$75.00**
Document Scanning	**$75.00**
Back-file Conversion	**$75.00**
Mail-Room Services	**$75.00**

SHARP

Scanners

Fujitsu Model / Part Number	Description	MSRP	NASPO Price
ScanSnap S1300i	12 PPM, 8.5X14, USB 2.0, 10 page ADF, USB Cable, AC Adapter, USB Power, ScanSnap Manager, ScanSnap Organizer 4.1, CardMinder 4.1, ABBYY FineReader for ScanSnap 4.1, CardIris 4.0	$295.00	$265.50
PA03541-0004	ScanSnap Carrying Case	24.95	22.46
SP-1120	20 ppm, 1 year Depot, Power Adapter, Power Cable, USB 2.0 Cable, Software Suite - PaperStream IP Driver (TWAIN & ISIS™)*8, PaperStream Capture, Software Operation Panel, Error Recovery Guide, Presto!™ PageManager™, ABBYY™ FineReader™ Sprint, Scanner Central Admin Agent	395.00	355.50
SP-1425	25 ppm, Simplex: 25 ppm @ 200/300 dpi, Duplex: 50 ipm @ 200/300 dpi, Flatbed: 4 seconds @ 200/300 dpi, USB 2.0, Flatbed max document size: 8.5 in. x 11.7 in., 50 page ADF, PaperStream IP (TWAIN/ISIS) for SP Series, PaperStream Capture Lite, Presto! PageManager, ABBYY FineReader Sprint, Central Admin, Error Recovery	695.00	625.50
fi-7030	27 ppm / 54 ipm @ 300 dpi Simplex/Duplex, 1000 Daily Duty Cycle, USB 2.0, 50 page ADF, Ultrasonic Intelligent Multifeed Function Double Feed Detection, Long document scanning 220", Daily Duty Cycle up to 1000, Paper Stream IP (TWAIN/ISIS), Paper Stream Capture, Central Admin	600.00	540.00
N7100	25 PPM Simplex, 50 IPM Duplex, 600 dpi, PC-free standalone & Ethernet connected, Vibrant color, touch screen for doc view, Batch queue system, Trade Compliant, PaperStream IP image clean up, PDF output, remote management tools	1,895.00	1,705.50
SP-1130	30 ppm, 1 year Depot, Power Adapter, Power Cable, USB 2.0 Cable, Software Suite - PaperStream IP Driver (TWAIN & ISIS™)*8, PaperStream Capture, Software Operation Panel, Error Recovery Guide, Presto!™ PageManager™, ABBYY™ FineReader™ Sprint, Scanner Central Admin Agent	495.00	445.50
ScanSnap iX1500	30 PPM scanning, Intuitive 4.3 in. Touch Screen, 50 page ADF, Streak Reduction, USB or Wi-Fi connectivity, ScanSnap Home, ScanSnap Cloud	495.00	445.50
PA03360-0013	Carrier Sheet 5-pack	30.00	27.00
PA03770-0015	Photo Carrier Sheet	15.00	13.50
fi-800R	40 ppm/ 80 ipm, 600 dpi, 20 page ADF, ultra-compact design, thick document scanning (up to 5mm thick), Return Scan feeding, U-Turn Scan, Active Skew Correction, Automatic Stacking Control, Face recognition, MRZ Code recognition and data extraction, PaperStream IP driver (TWAIN/TWAIN x64/ISIS), WIA Driver, PaperStream Capture, Software Operation Panel, Error Recovery Guide, ABBYY FineReader for ScanSnap™, Scanner Central Admin	795.00	715.50
PA03795-0018	Booklet Carrier Sheet (1 Piece)	19.00	17.10
PA03360-0013	Carrier Sheets (5 Pieces)	30.00	27.00
PA03770-0015	Photo Carrier Sheets (3 Pieces)	15.00	13.50
CG01000-297601	Space Savings USB (90 Degree)	15.00	13.50
CG01000-297701	Reverse Path Stacker	25.00	22.50

NOTE: Scanner Maintenance Pricing is availbale upon request. Please contact your Government & Major Account Manager for more information.

Sharp Electronics is not responsible for typographical errors. Designs and specifications are subject to change without notice.

27

April 2022

Fujitsu Model / Part Number	Description	MSRP	NASPO Price
fi-7300NX	60 PPM / 120 IPM Color, Grayscale, Monochrome @200/300 dpi, USB 3.0 connectivity, 80-page ADF, Color touch screen, LED light-source, Dual CCD, Intelligent multi-feed function, Acoustic & timing paper protection, Scanner Central Admin, NX Manager for PC-less scanning, PaperStream IP on Net TWAIN & ISIS Drivers	$1,395.00	$1,255.50
PA03360-0013	Carrier Sheet 5-pack	30.00	27.00
fi-7160 Deluxe Bundle	60 PPM / 120 IPM Color, Grayscale, Monochrome @200/300 dpi, USB 3.0 connectivity, 80-page ADF, LED light-source, Dual CCD, Intelligent multi-feed function, Acoustic & timing paper, protection, Scanner Central Admin, PaperStream IP, PaperStream Capture Pro, ScanSnap mode	1,495.00	1,345.50
fi-7160	60 PPM, 8.5X14, B&W/24-bit Color, USB 3.0, Duplex, 80 Page ADF, PaperStream IP (TWAIN/ISIS), USB Cable, PaperStream Capture, LED light-source, Acoustic and Timing Paper Protection functionality, Central Admin	1,195.00	1,075.50
PA03670-D201	Imprinter	595.00	535.50
fi-7260	60 PPM, 8.5X14, B&W/24-bit Color, USB 3.0, Duplex, 80 Page ADF, Built-in flatbed, PaperStream IP (TWAIN/ISIS), USB Cable, PaperStream Capture, LED light-source, Acoustic and Timing Paper Protection functionality, Central Admin	1,995.00	1,795.50
PA03670-D801	Black Flatbed Pad	57.00	51.30
fi-7180	80 PPM, 8.5X14, B&W/24-bit Color, USB 3.0, Duplex, 80 Page ADF, PaperStream IP (TWAIN/ISIS), USB Cable, PaperStream Capture, 2D Barcode Support, LED light-source, Acoustic and Timing Paper Protection functionality, Central Admin	1,995.00	1,795.50
PA03670-D201	Imprinter	595.00	535.50
FI-7280	80 PPM, 8.5X14, B&W/24-bit Color, USB 3.0, Duplex, 80 Page ADF, Built-in flatbed, PaperStream IP (TWAIN/ISIS), USB Cable, PaperStream Capture, 2D Barcode Support, LED light-source, Acoustic and Timing Paper Protection functionality, Central Admin	2,495.00	2,245.50
PA03670-D801	Black Flatbed Pad	57.00	51.30
fi-7480	80 PPM/160 IPM @300 dpi Landscape, Simplex/Duplex, USB 3.0, 100-page ADF, Ultrasonic Intelligent MultiFeed , Hard card & long document scanning, Bundled w/ PaperStream IP, (TWAIN/ISIS) driver, 2D Barcode for PaperStream, PaperStream Capture, Scanner Central Admin Agent	3,995.00	3,595.50
PA03710-D401	Imprinter	995.00	895.50
fi-7600	100 ppm/200 ipm (200/300 dpi) A4 landscape in color or monochrome, 300 page ADF capacity, capable of scanning various thickness & sizes, Paper Protect function, LCD panel, PaperStream IP (TWAIN/ISIS), PaperStream Capture	5,995.00	5,395.50
PA03740-D101	fi-760PRB Post Imprinter Backside	1,295.00	1,165.50
fi-7700	100 ppm/200 ipm (200/300 dpi) A4 landscape in color/monochrome. 0.6 seconds (Flatbed), 300 page ADF capacity, capable of scanning various thickness & sizes, Paper Protect function, LCD panel, 180 degrees movable ADF, PaperStream IP (TWAIN/ISIS), PaperStream Capture	7,995.00	7,195.50
PA03338-D960	Black Background for Flatbed	78.00	70.20

NOTE: Scanner Maintenance Pricing is availbale upon request. Please contact your Government & Major Account Manager for more information.

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April 2022

SHARP

Fujitsu Model / Part Number	Description	MSRP	NASPO Price
fi-7800	High-speed 110 ppm / 220 ipm at 300 dpi color (fi-7800), Large capacity 500-page feeder, LDC display panel, lag detection, skew reducer, Intelligent Multi-Feed Function, Automatic Separation Control, Stacking Control, Elevator Stacker, Scans double letter size (12 x 17 in.) documents as well as long documents (up to 220 in.), Cleaning Mode, Advanced Cleanup Technology, Bundled software includes PaperStream IP driver (TWAIN/TWAIN x64/ISIS), WIA Driver*[10], PaperStream Capture, 2D Barcode for PaperStream*[11], Software Operation Panel, Error Recovery, Guide, Scanner Central Admin	$10,995.00	$9,895.50
fi-7900	High-speed 140 ppm / 280 ipm at 300 dpi color, Large capacity 500-page feeder, LDC display panel, lag detection, skew reducer, Intelligent Multi-Feed Function, Automatic Separation Control, Stacking Control, Elevator Stacker, Scans double letter size (12 x 17 in.) documents as well as long documents (up to 220 in.), Cleaning Mode, Advanced Cleanup Technology, Bundled software includes PaperStream IP driver (TWAIN/TWAIN x64/ISIS), WIA Driver*[10], PaperStream Capture, 2D Barcode for PaperStream*[11], Software Operation Panel, Error Recovery, Guide, Scanner Central Admin	15,995.00	14,395.50

NOTE: Scanner Maintenance Pricing is availbale upon request. Please contact your Government & Major Account Manager for more information.

April 2022

Advanced Document Solutions Inc (A.D. Solutions)

653 W Michigan Street

Orlando FL 32805

Contact: Moody Hamdan, CEO

Phone: 407-412-6929

Toll Free Number: 855-272-2322

Fax Number: 407-412-6926

Email Address: MHamdan@MyAdSUSA.com

Website: www.MyAdSUSA.com

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Atlantic Business Systems

5131 Industry Drive, Ste 101

Melbourne, FL 32940

Contact: Barry Wallingford, President

Phone Number: 321-259-7575

Toll Free Number: 800-554-4317

Fax Number: 321-259-7600

Email Address: bwallingford@abs4sharp.com

Website: www.atlanticbusinesssystems.com

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Business Techs Inc.

421 N. Palmetto

Leesburg, FL 34748

Contact: Beau Franklin, President

Phone: 352-326-3418

Toll Free Number: 800-590-5696

Fax: 352-787-4890

Email: beauf@businesstechsinc.com

Website: www.businesstechsinc.com

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SpeedyIT Tech / CopyTech360

13980 NW 58th CT

Miami Lakes, FL 33014

Contact: Ernie Suarez, Managing Director

Phone: 305-712-7096

Toll Free Number: 844-262-4886

Fax: 786-408-8332

Email: Ernie@SpeedyIT360.Com

Website: www.SpeedyIT360.Com

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CPC Office Technologies (Copy Products Co)

910 E Cervantes Street

Pensacola, FL 32501

Contacts: Gregg Koontz / Kristy Holman

Phone Number: 850-432-1580

Toll Free Number: 800-367-7468

Email Address: gkoontz@cpctek.com

                          kholman@cpctek.com

Website: www.cpctek.com

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3150 Adora Teal Way

Crestview, FL

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Contacts: David Buckelew / Renee Salo

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Toll Free Number: 800-367-7462

Email Address: dbuck@cpctek.com

                          rsalo@cpctek.com

Website: www.cpctek.com

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CPC Office Technologies (Copy Products Co)

110 Chicago Avenue

Fort Walton Beach, FL 32548

Contacts: Kevin Cagle / Melissa Burson

Phone Number: 850-243-2679

Toll Free Number: 800-367-7468

Email Address: kcagle@cpctek.com

                          mburson@cpctek.com

Website: www.cpctek.com

Counties Serviced: Okaloosa, Walton

CPC Office Technologies (Copy Products Co)

1029 Jenks Avenue

Panama City, FL   32401

Contact: Erven Sewell / Melissa Burson

Phone Number: 850-784-0032

Toll Free Number: 800-367-7468

Email Address: esewell@cpctek.com

                          mburson@cpctek.com

Website: www.cpctek.com

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Empire Office Systems LLC

4505 E. Hillsbourgh Avenue

Tampa, FL 33610

Contact: Barry Vargas, Sales & Service

Phone Number: 813-249-4949

Fax Number: 800-343-5733

Email Address: bvargas@empiretampa.com

Website: www.EmpireTampa.Com

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ImageNet Consulting

5014 Tampa W. Blvd

Tampa, FL 33634

Contact: Anthony Ferdinand

Phone Number: 813-249-0101

Toll Free Number: 888-41-TOTAL

Email Address: Tony@TDMNOW.Net

Website: www.LightSourceImaging.com

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Lewis Digital

630 Capital Circle NE

Tallahassee, FL 32301

Tracy Lewis, President

Phone Number: 850-222-4418

Fax Number: 850-222-1849

Email Address: tblewis@lewisdigital.net

Website: http://lewisdigital.net

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MOS/McCrimons Office Systems, Inc.

111 Court Street SE

Live Oak, FL 32064

Contact: Jim Clark/ Corey Clark

Phone Number: 352-376-7372

Toll Free Number: 800-822-1653

Fax Number: 386-362-3204

Email Address: JimM@MOSCopier.com

                            corey@moscopier.com

Website: www.MOSCopier.com

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RITE Technology Inc.

1744 Independence Blvd

Sarasota, FL 34234

Contact: David Polimeni, CEO / President

Phone Number: 941-955-2737

Toll Free Number: 877-492-7725

Fax Number: 941-351-0586

Email Address: dpolimeni@ritefl.com

Website: www.ritefl.com

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Sharp Business Systems

14651 Oak Lane

Miami Lakes, FL 33016

Contact: John Wollitz, General Manager

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Toll Free Number: 800-900-2721

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Website: fl.sharp-sbs.com

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Website: fl.sharp-sbs.com

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Palm Beach Business Systems, dba: Source One Solutions

990 Old Dixie Highway, Ste 2

Lake Park, FL 33403

Contact: Greg Wyatt, President

Phone Number: 561-863-0044

Toll Free Number: 877-852-0044

Fax Number: 561-863-0118

Email Address: Greg@SOSFL.Net

Website: www.SOSFL.Net

Counties Serviced: Alachua, Gilchrist, Levy, Marion, Martin, Palm Beach, St. Lucie

HEIGHTENED SECURITY ENSURES CONFIDENTIALITY

Sharp's industry-leading document and device protection ensures confidentiality and safeguards your assets.

As MFPs and printers become a part of an organization's integrated document workflows and business processes, security becomes a serious concern. Securely managing business and user data is critical for corporations to be successful but that can add greater complexity as they are associated with various sources and formats.

Sharp helps IT managers minimize such concerns and optimize security management by providing integrated security features.

Data and Information Security

Sharp MFPs offer leading-edge security that helps protect the major systems and sub-systems of the machine. Key features include firmware attack prevention, application whitelisting, 256-bit AES data encryption and up to 10 times data overwrite protection for the hard disk drive. Sharp MFPs also help protect data in transit with encrypted end-to-end security. When equipped with the available data security kit, the Trusted Platform Module (TPM) installed in the machine validates the system at startup with cryptographic keys to protect against unauthorized bootup software. At trade-in time, a convenient End-of-Lease feature can erase all data and personal information, as well as print a confirmation report for verification.

MEETING SECURITY STANDARDS AND CERTIFICATIONS

Security for Private Sector and Corporate Organizations

Sharp MFPs provide robust, complete control over information access, transmission and tracking to facilitate compliance with stringent mandates. By implementing the Sharp Security Suite, Sharp MFPs can help banks and investment institutions meet the privacy requirements of the Gramm-Leach-Bliley (GLB) Act. Insurance and healthcare providers can maintain Health Insurance Portability and Accountability Act (HIPAA) compliance with confidence. Businesses across all industries will benefit from the strict controls over financial information required under the Sarbanes-Oxley (SOX) Act.

Security for Public Sector and Government Organizations

Threats to government infrastructure are rapidly growing and the number of attacks continue to rise. On one hand, information sharing is critical for the efficiency of these organizations. On the other hand, security management is becoming more challenging for IT managers. Sharp can help your organization meet US government information security requirements through ISO 15408/Common Criteria certifications or features such as Common Access Card (CAC)/ Personal Identity Verification (PIV) authentication to maintain security clearance to protect classified data.

DATA SECURITY

Protect Your Data
As the leader in office equipment security, Sharp makes it easy for any business or government entity to safely deploy and facilitate secure printed documents.

April 2022

SHARP

ENVIRONMENTAL CONSERVATION

Sharp's ongoing commitment and dedication to developing eco-friendly document systems set a high standard for the industry

An Environmentally Responsible Approach to Product Design
Our document systems utilize Sharp's advanced micro-fine toner technology, which offers a lower consumption rate and produces less waste, resulting in longer replacement intervals. Sharp supplies are packaged using fully recyclable materials. Long-life consumable parts help minimize service intervals and downtime, resulting in lower operating costs. Energy-saving modes allow power to be reduced or shut off at set intervals. And, Sharp document systems are RoHS compliant to meet the latest green initiatives.

Special Recognition for Energy Efficient Product Design
In 2014, Sharp received special recognition by the US Environmental Protection Agency (EPA) for Energy Efficient Product Design. Sharp is recognized for its participation in providing valuable insight and information in ENERGY STAR®'s specification revision process and by demonstrating creativity in helping the EPA address and resolve technical challenges to build robust specifications.

Sharp Business Products are EPEAT® Certified
EPEAT (Electronic Product Environmental Assessment Tool) is a 3rd party global rating system for greener electronics that requires ongoing independent verification of manufacturer claims. Businesses, government agencies, schools, hospitals and other institutions are using EPEAT as the environmental benchmark to help them make informed purchasing decisions. By using EPEAT standards to purchase greener electronics, you will be assuring your organization's environmental sustainability goals and help to preserve our natural resources.

Sharp's Environmental Leadership
As a testament to our commitment to the environment, Sharp was a former recipient of the Excellence in Partnership Green Contractor Award and the Evergreen Award from the U.S. Government's General Services Administration and the Coalition for Government Procurement.

The **Green Contractor Award** recognizes contractors that have made the best overall commitment to the environment by offering environmentally friendly products and services or adhering to environmentally sound manufacturing procedures.

The **Evergreen Award** identifies environmentally-friendly businesses and their efforts in recycling and waste reduction practices. Please visit www.sharpusa.com/environment to learn more about our environmental leadership.

Sharp's commitment to the environment sets a high standard for the industry.

Toner Recycling Program
As part of our commitment to preserving the environment, Sharp has partnered with a zero waste to landfill recycler for recycling all Sharp consumables including cartridges, bottles, waste collection containers and drum units. Customers can participate in Sharp's free Stop, Drop, Recycle Program by visiting our website: www.sharpusacom/recycle.

April 2022

NASPO ValuePoint Contract #140603 / State of Florida Contract #44000000-NASPO-19-ACS
For additional information on Sharp equipment visit https://contract.sharpamericas.com/naspo

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34

April 2022